



NEWS RELEASE

Polaris Awarded 7-Year Contract to Build U.S. Special Operations Newest Vehicle

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Polaris MRZR Alpha to be assembled in its Minnesota manufacturing facility

MINNEAPOLIS--(BUSINESS WIRE)-- Following a competitive bid process, Government Services Administration (GSA), in support of U.S. Special Operations Command (USSOCOM), awarded Polaris Government and Defense a follow-on contract for the Polaris MRZR Alpha, a new light tactical vehicle. Polaris Government and Defense is a division of global powersports leader Polaris Inc. (NYSE: PII). The seven-year contract has a value of up to \$109 million and was awarded on May 29, 2020.

This press release features multimedia. View the full release here:

<https://www.businesswire.com/news/home/20200604005480/en/>

“Winning this LTATV award is well-deserved recognition for the dedication of our Polaris Defense team and the performance of our vehicles, but our real victory is the opportunity to continue serving our military customers. They demand – and deserve – the best engineering and technology, and we consider it an honor to leverage our experience as the world’s largest Powersports company to design and build the vehicles our warfighters need,” said Scott Wine, chairman and CEO, Polaris.

Polaris is the largest ultralight tactical vehicle provider for the U.S. military, with the MRZR Alpha being Polaris’ 11th military vehicle produced in 12 years. Their light weight and off-road capabilities make them ideal for transport via helicopter and operation in terrain that would otherwise be traversed on foot.

“Polaris has had the privilege of providing vehicles to USSOCOM since 2005 and we take a great deal of pride in delivering and supporting the current LTATV,” said Jed Leonard, vice president, Polaris Government and Defense.

“The Polaris MRZR Alpha supports USSOCOM’s requirements for durability, performance, payload profile and internal air transportability.”

Designed, engineered and produced in Minnesota, the MRZR platform incorporates technology and innovations from across Polaris’ broad product portfolio. The MRZR Alpha represents millions in internal technology research and development investments that keep Polaris in front of the highly competitive off-road vehicle market. Defense engineers leveraged learnings from snowmobile chassis design, redesigned sport RZR changes and off-road race team modifications. Vehicle systems were also designed with near-future innovation in mind, with an architecture ready to accept new technologies and capabilities available within Polaris. Combining new and recently proven technologies, delivers a vehicle that has more power, increased payload, ground clearance and durability.

The MRZR Alpha will be assembled in Roseau, Minn., one of Polaris’ manufacturing plants and R&D centers. A key part of its strong North American manufacturing footprint, Roseau is the birthplace of Polaris, where the company has maintained operations for more than 65 years and currently employs nearly 1500 employees.

The MRZR Alpha’s versatility is further enhanced by improved exportable power and increased payload. Polaris first introduced the MRZR platform in 2012 and has continued to enhance the vehicle to meet the mission demands of the U.S. military, and over 40 allied forces worldwide. Since their introduction, MRZR’s have been outfitted with counter unmanned aerial systems (C-UAS), weapons and high-energy laser systems, intelligence, surveillance and reconnaissance (ISR) systems, expeditionary command and control systems, autonomy packages, litters for medical and casualty evacuation and communication equipment.

Throughout the 1980s and 90s, the United States military’s rising demand for Polaris off-road vehicles led to Polaris being the first ATV OEM to produce militarized vehicles for U.S. Special Operations Forces and the United States Army. To better serve its military customers, Polaris established Polaris Defense in 2005. Today, Polaris designs, engineers and produces its MV850 ATV, MRZR and DAGOR military vehicles in the U.S.

Editor Note Regarding Images and Caption: Images of the MRZR Alpha are not currently being released. Images of the MRZR D4 are available in the Polaris online media kit <https://bit.ly/MRZR-D4> and through the DoD’s public imagery site: <https://bit.ly/DVIDS-MRZR1> and <https://bit.ly/DVIDS-MRZR2>. The Polaris MRZR D4 is one configuration of USSOCOM’s current LTATV. The new LTATV specification – which calls for a 2-passenger and 4-passenger base vehicle, and seven variants or “packages” – results in a revolutionary new capability for Special Forces. Designed on an all new chassis, the MRZR Alpha is an entirely new breed of light tactical vehicle.

About Polaris Government and Defense

Polaris Government and Defense vehicles are forged from 65 years of off-road innovation and leadership. The

commercial prowess and innovative culture of Polaris are leveraged to deliver unique value to government entities and military forces worldwide. This dedicated division provides highly capable, simple to use, and affordable mobility platforms and vehicles that are readily available through easy procurement channels and supported through lifecycle training, service and maintenance from Polaris – the original equipment manufacturer.

Polaris Government and Defense | Mobility Made Easy | **[Polaris.com/Gov](https://www.polaris.com/Gov)**

About Polaris

As the global leader in powersports, Polaris Inc. (NYSE: PII) pioneers product breakthroughs and enriching experiences and services that have invited people to discover the joy of being outdoors since our founding in 1954. With annual 2019 sales of \$6.8 billion, Polaris' high-quality product line-up includes the Polaris RANGER, RZR and GENERAL side-by-side off-road vehicles; Sportsman all-terrain off-road vehicles; Indian Motorcycle mid-size and heavyweight motorcycles; Slingshot moto-roadsters; snowmobiles; and deck, cruiser and pontoon boats, including industry-leading Bennington pontoons. Polaris enhances the riding experience with parts, garments and accessories, along with a growing aftermarket portfolio, including Transamerican Auto Parts. Polaris' presence in adjacent markets includes military and commercial off-road vehicles, quadricycles, and electric vehicles. Proudly headquartered in Minnesota, Polaris serves more than 100 countries across the globe. **www.polaris.com**.

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